



FOODTECH PRODUCTS (THAILAND) CO.,LTD.

- CHEESE DIVISION
- TRADING DIVISION



Lacto Japan Group

Overseas Network



Singapore

① Lacto Asia Pte Ltd. [Subsidiary]

URL: <http://www.lacto.com.sg>

Trading Division

8 Eu Tong Sen Street #13-89
(Office Tower 1) The Central
Singapore 059818

TEL: +65-6224-1998

FAX: +65-6224-1755

MAIL: lacto@lacto-asia.com

Cheese Division

171 Kampong Ampat #03-13/14
KA FoodLink Singapore 368330

TEL: +65-6286-1360

FAX: +65-6286-5034

MAIL: enquiry@ftcheese.com

Malaysia

② Lacto Asia (M) Sdn. Bhd. [Subsidiary]

No.33 Jalan PJU 3/42, Sunway
Damansara Technology Park,
47810 Petaling Jaya, Selangor
Darul Ehsan, Malaysia

TEL: +60-3-7885-9925/9926

FAX: +60-3-7885-9927

MAIL: enquiry@ftcheese.com

Philippines

③ Lacto Philippines Inc. [Subsidiary]

4/F Unit 4 C&D Commerce
and Industry Plaza Building,
Mckinley Town Center, Park
Avenue, Pinagsama, Taguig City,
NCR, Fourth District, Philippines

TEL: +63-2-8248-8905

FAX: +63-2-8683-6201

Thailand

④ Foodtech Products (Thailand) Co., Ltd. [Subsidiary]

No.196 Moo 1, Tambol
Baanlane, Amphur Bangpa-In,
Pranakornsriyudhaya Province,
Thailand

TEL: +66 3 535 1510

FAX: +66 3 535 1513

MAIL: FTT_enquiry@ftcheese.com

⑤ Lacto Japan Co.,Ltd. Thailand Representative Office [Representative Office]

Level 32, Interchange 21, 399
Sukhumvit Road,
North Klongtoey, Wattana,
Bangkok 10110, Thailand

Indonesia

⑥ PT. Pacific Lacto Jaya [Subsidiary]

Jl. Raya Serang KM 12, Cikupa
Industrial Complex Block A10
Desa Sukadamai Kecamatan
Cikupa Kabupaten Tangerang
Banten 15710 Indonesia

TEL: +62-21-5940-7389

China

⑦ Lacto Shanghai Co., Ltd. [Subsidiary]

Room No.1410, XinYin Building,
No.888 Yishan Road,
Shanghai, 200233, China

TEL: +86-21-64085660

FAX: +86-21-64033752

U.S.A.

⑧ Lacto USA Inc. [Subsidiary]

3655 Torrance Blvd. Suite 470
Torrance CA, 90503 U.S.A.

TEL: +1-310-316-6250

FAX: +1-310-316-8019

MAIL: latco@lacto-usa.com

Australia

⑨ Lacto Oceania Pty. Ltd. [Subsidiary]

Level 3, 50 Market Street,
Melbourne VIC 3000 Australia

TEL: +61-3-9620-0768

FAX: +61-3-9620-0769

MAIL: melbourne@lacto-japan.com

The Netherlands

⑩ Lacto Europe B.V. [Subsidiary]

World Trade Center
A-Tower 10th Floor
Strawinskylaan 1009,
1077XX Amsterdam,
The Netherlands

TEL: +31(0)20 238 2520

MAIL: lacto@lacto-europe.com

Italy

⑪ Keiichiro Abe [Agent]

Via Osoppo 7, Milano 20148 Italy

TEL: +39-3485177121

MAIL: ljmilano@lacto-japan.com



TRAINING GOALS

- Increase understanding of healthy food, food ingredients, food/beverage industries and international trade.

EXPECTATION

- Impacts in food and nutrition industry, marketing and public health in Thailand

LEARNING AND APPLYING

- U.S. Healthy Food Ingredients for Thailand



LEARNING – LAS VEGAS



Trend of the food ingredients

LEARNING – EAST LANSING



Refresh & Get solutions

APPLYING

- Fresh Whey drink project
- Cheese for Aged Society
- Second source of Dairy ingredients from USA.

FRESH WHEY DRINK PROJECT

Table 1 : Nutrition Fact of Whey Drink

Nutrition	FAV High Protein Milk Vanilla	Meiji High Protein (Less Sugar 50%)	Meiji High Protein (Zero Sugar)	Whey Liquid(FTT) After Pasteurized	Vanilla Whey (Added Vitamin C, Fiber, Calcium (FTT) Pasteurized	Vanilla Flavoured Whey Drink T8 (16/07/2020)
Net weight	300 ml (gram)	300 ml (gram)	300 ml (gram)	300 ml (gram)	300 ml (gram)	300 ml (gram)
Total Fat	0.5 g	2.6 g	2.6 g	1.98 g	1.5 g	1.89 g
Protein	29 g	23 g	21.43 g	2.43 g	2.58 g	22.38 g
Total Carbohydrate	9 g	12 g	9.43 g	13.83 g	34.5 g	16.92 g
Fiber	0 g	-	-	No results	1.71 g	0.39 g
Sugar	6 g	12 g	8.57 g	No results	18.45 g	16.41 g
Vitamin C	-	-	-	Not Detected	289.5 mg	185.7 mg
Calcium	480 mg	548 mg	548 mg	199.8 mg	516 mg	696 mg
Calories	160 kcal	163 kcal	146 kcal	82.8 kcal	161.7 kcal	174.3 kcal
Sodium	75 mg	274 mg	180 mg	-	684 mg	
Costing				20.00 baht	30.32 baht / Kg	69.45 baht / Kg
Selling price	69 baht	49 baht	49 baht			

• Nutrition Facts



Food cost = 21 THB.@ 300 ml.



NPD - CHEESE FOR AGED SOCIETY

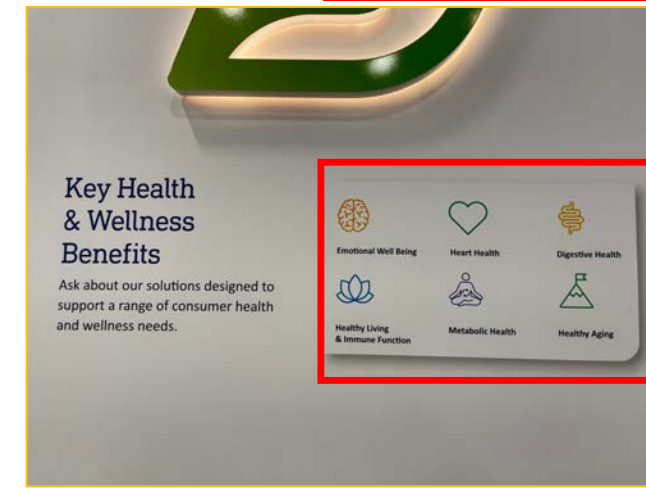
- Cheese for Aged peoples
 - Liquid form / Diced form.
 - Put more nutrition ingredients to improve quality of sleep, memories enhancing, etc.

Thailand Will Become an Aged Society in 2022

The rapid aging of population is being seen in many developing countries, while most advanced nations have become full-fledged aging societies. Thailand has been and is expected to become an aged society in 2022. Currently, about 6-8 provinces in Thailand have become aged societies, namely Lampang, Phrae, Chai Nat, Si Songkhram and probably Lamphun and Uttaradit. It is likely that Thailand will be the first country among developing countries to become an aged society; thereafter 2032.

The rising number of aging population along with their spending will likely offer more opportunities for products and services for the elderly. KResearch has assessed flows in the product and service markets for the elderly total at least THB 900 billion p.a. Such products and services include foods, beverages, elderly care centers, delivery and tour.

However, because a majority of Thai elderly or approximately 95-96% of the elderly population has low to moderate income while their needs are expected to increase, entrepreneurs may experience more challenges in selecting and developing products and services to meet the needs of target customers. If they want to penetrate with low to moderate income, their products and services must be affordable. If they target elderly customers with medium income or higher, they may face heightened need to attach importance to value for the money, differentiation and quality to meet the needs of individual customers. Most importantly, channels designed to reach convenient and user-friendly.



SECOND SOURCE OF INGREDIENTS



ADDITIONAL

- Business relationship



- Personal relationship





THANK YOU